



Business 18 (continued)

**IV. Course Requirements**

- Read assigned chapters before class sessions
- Complete all exams and assignments on time
- Attend all classes on time
- Participate in class discussions
- Bring text to class

**V. Student Materials/Resources**

Lecture Notebook, "Green" Scantrons, Learning Center Access

Textbook Website:

<http://www.swlearning.com/blaw/beatty/essentials2e/essentials2e.html>

Tutorial and Academic Skills Center: <http://www.deanza.edu/tutorial/>

**VI. Expanded Description of Content and Materials**

- A. Introduction to Law
  1. Origins and Sources of Law
  2. Classifications of Law
  3. Jurisprudence
- B. Business Ethics and Social Responsibility
  1. Ethical Behavior
  2. Legal Implications
- C. Dispute Resolution
  1. Alternative Dispute Resolution
  2. Court Systems
  3. Litigation
  4. Trial and Appeals
- D. Common Law, Statutory Law, and Administrative Law
- E. Constitutional Law
  1. Protected Rights
  2. Due Process
- F. Torts
  1. Intentional Torts
  2. Damages
  3. Business Torts
  4. Negligence
  5. Strict Liability

## Business 18 (continued)

- G. Crime
  - 1. Basic Criminal Law
  - 2. Business Implications
  
- H. Introduction to Contracts
  - 1. Types of Contracts
  - 2. Remedies
  - 3. Sources of Contract Law
  
- I. Agreement
  - 1. Offer
  - 2. Acceptance
  - 3. Promissory Estoppel
  
- J. Consideration
  - 1. Bargain and Exchange
  - 2. Mutuality of Obligation
  - 3. Settlement of Debts
  
- K. Legality
  - 1. Contracts That Violate Statutes
  - 2. Contracts That Violate Public Policy
  
- L. Capacity and Consent
  
- M. Written Contracts
  - 1. Contracts in Writing
  - 2. Sale of Goods
  - 3. Parole Evidence
  
- N. Third Parties
  - 1. Assignment and Delegation
  - 2. Third Party Beneficiary
  
- O. Performance and Discharge
  - 1. Conditions
  - 2. Performance
  - 3. Breach
  - 4. Impossibility
  
- P. Remedies
  - 1. Expectation Interest
  - 2. Reliance Interest
  - 3. Restitution Interest
  - 4. Special Issues of Damages

## Business 18 (continued)

- Q. Introduction to Sales
  - 1. Basic UCC
  
- R. Agency Law
  - 1. Creating Agency
  - 2. Duties of Principal to Agent
  - 3. Duties of Agents to Principal
  - 4. Terminating Agency
  - 5. Liability

See attached Class Schedule for specific chapters and assignments.

### **VII. Method of Evaluation**

Your grade for the course will be determined from several examinations and projects as follows:

- a. Three (3) essay examinations (50 points each)
- b. Three (3) objective examinations (multiple choice, T/F, 50 points each)
- c. Several legal analysis problems as assigned by the instructor (totaling 100 points)
- d. Vocabulary lists will provide added points as determined by instructor.

Total points for course: **400**

In-class participation and discussion is expected from each student.

### **VIII. Attendance/Student Responsibilities**

On time attendance at all classes is required and excessive absence may result in student being dropped. Each student will be responsible for materials and assignments given in class. It is a responsibility of each student to be present when classes and tests are scheduled. In addition, students are responsible for their own registration, withdrawals, or other registration matters pursuant to the registrars rules and policies.

Any student dropping this course must submit proper paperwork and process through Office of Admissions & Records. Failure to do so will result in a failing grade for the course.

All students attending this class, or any part of it, must be registered through the Office of Admissions and Records. No audio, video or other recording of classes. No "auditing" or visitors allowed.

Business 18 (continued)

**IX. Optional Study and Readings**

Check with the instructor regarding optional research, reading assignments, and reference sources; such optional study and assignments do not affect grade.

**X. Other Information**

No personal legal advice is given by instructor in this course. Mr. Goularte is available for personal legal counsel on campus through the Student Activities Office by appointment. For legal counseling appointment, call (408) 864-8756. For class matters, Mr. Goularte may be reached at [ronaldgoularte@FHDA.edu](mailto:ronaldgoularte@FHDA.edu) or through the De Anza message center at (408) 864-8999, x3238.

**PLAGIARISM AND CHEATING**

ACADEMIC DISHONESTY AND CHEATING IN ANY WAY WILL NOT BE TOLERATED.

- Cheating is the act of obtaining or attempting to obtain credit for academic work through the use of dishonest, deceptive or fraudulent means.
- Plagiarism is representing the work of someone else as your own and submitting it for any purpose.

Academic consequences may include receiving a failing grade on the test, paper or exam, or receiving a grade of F in the course at instructor's discretion.

Administrative consequences may include disciplinary probation, suspension or expulsion from the college. The college maintains records of all incidents.

Students should be prepared to show identification including photo I.D. to instructor before each examination.

(Check student handbook and/or Student Affairs Office for further information.)

**ADDENDUM TO GREEN SHEET  
BUSINESS LAW 1  
FALL QUARTER, 2014**

Business Law 1 Students are hereby advised of the dates below for purposes of add/drop/withdraw requirements.

These dates are not flexible and will be strictly adhered to by DeAnza College.

The following dates are not negotiable  
(<http://www.deanza.edu/calendar/fall2014.html>):

Last day to add quarter-length classes ( <i>Add date is enforced</i> )	Sat. October 4
Last day to drop for a full REFUND or credit (quarter-length classes)	Sun. October 5
Last day to drop a class with no record of grade – ( <i>drop date is enforced</i> )	Sun. October 5
Last day to request pass/no pass grade	Fri. October 17
Last day to drop with a "W" ( <i>withdraw date is enforced</i> )	Fri. November 14
Veterans Day (no classes)	Mon. November 10
Thanksgiving Holiday Recess (College closed)	Nov. 27-Nov. 30

See De Anza Fall 2014 Academic Calendar for further information.

Note: Different dates may apply for out of state or foreign students. Check with Admissions and Records for further information.

**BUSINESS LAW 1  
CLASS SCHEDULE**

**FALL 2014**

			<u>Assignments</u>	
Week	1.	9/22	Class Introduction/Course Overview	
		9/24	Introduction to Law	Chapter 1
	2.	9/29	Business Ethics/Social Responsibility	Chapters 2 & 3
		10/1	Dispute Resolution	Analysis Paper #1
	3.	10/6	Dispute Resolution	Chapter 4
		10/8	Common, Statutory & Administrative Law	Essay Exam #1
	4.	10/13	Constitutional Law	Chapters 5 & 6
		10/15	Torts	Vocabulary List
	5.	10/20	Torts	Chapter 7
		10/22	Crime	M/C Exam #1
	6.	10/27	Introduction to Contracts	Chapters 9 & 10
		10/29	Agreement	Analysis Paper #2
	7.	11/3	Consideration	Chapters 11 & 12
		11/5	Legality	Essay Exam #2
	8.	11/10	Capacity and Consent	Chapters 13 & 14
		11/12	Written Contracts	M/C Exam #2
	9.	11/17	Third Parties	Chapter 15
		11/19	Third Parties	Vocabulary List
	10.	11/24	Performance and Discharge	Chapters 16 & 17
		11/26	Remedies [end of Contracts]	Essay Exam #3
	11.	12/1	Sales	Chapter 18
		12/3	Agency	Chapter 27
	12.	12/8	Agency	
		12/10	Review	
		12/11	Final Exam (1:45 pm)	

\* Schedule Subject to Change \*

## **Know Your Professor**



**Mr. Goularte** has been a Civil Litigation Attorney for over 30 years. He currently is an arbitrator for the Santa Clara County Superior Court. Mr. Goularte has served for over 30 years as a professor on the Faculty at De Anza College, teaching Business Law and Law related courses. He has provided legal counsel to students and staff for over 20 years.

Mr. Goularte was in one of the first graduating classes of Foothill College (1961) and earned an Associates of Arts degree in Accounting. He has a Bachelor of Science degree from San Jose State University in Industrial Relations and a Doctorate of Jurisprudence from Golden Gate University School of Law. He also holds a Certificate in Mediation from the University of California and a Lifetime Community College Teaching Certificate from the State of California. He is a member of the California State and Federal Bars.